

Total Vehicles by Manufacturer for Aug 2016

	RSA	EXPORT
TOYOTA	10309	3478
VOLKSWAGEN GROUP SA	7648	7266
FMC	5473	8548
NISSAN	3595	345
GMSA/ISUZU TRUCKS	3514	123
BMW GROUP	1775	5354
RENAULT	1440	0
MAZDA SOUTHERN AFRICA	956	0
HONDA	605	15
SUZUKI AUTO	504	0
MAHINDRA	353	0
VOLVO GROUP SOUTHERN	341	35
JAGUAR LAND ROVER	318	0
TATA	255	0
VOLVO CARS	200	1
CHRYSLER SA	190	3
MITSUBISHI MOTORS SA	188	6
SCANIA	183	15
MAN	147	13
IVECO	113	7
PCSA	100	0
PORSCHE	93	0
FIAT GROUP	84	0
FAW TRUCKS	80	36
SUBARU	70	0
JMC	44	0
POWERSTAR	28	0
SCUDERIA SOUTH AFRICA	15	0
BABCOCK	10	0
MASERATI SOUTH AFRICA	9	0
BENTLEY	7	0
SUB TOTAL	38647	25245
AMH & AAD	4728	
MERCEDES-BENZ SA	2731	10366
GWMSA	40	9
INDUSTRY TOTAL	46146	35620

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of August 2016, MBSA reported a total of 2240 passenger vehicles, 491 commercial vehicles and 10366 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	EXP
2240	10366
12	0
160	0
41	0
261	0
17	0
2731	10366

Memo

Great Wall Motors (Pty) Ltd disclose aggregate sales by major segment as follows.

Passenger
Light Commercial
Total

RSA	EXP
4	0
36	9
40	9

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
2962
1235
15
106
388
22
4728

Market Totals by Manufacturer for Aug 2016

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5357	138	4624	3340	213	0	88	0	27	0	0	0
VOLKSWAGEN GROUP SA	6799	7266	797	0	52	0	0	0	0	0	0	0
FMC	3067	0	2399	8548	7	0	0	0	0	0	0	0
NISSAN	1054	0	2541	345	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	825	8	2323	105	191	9	133	0	42	1	0	0
BMW GROUP	1775	5354	0	0	0	0	0	0	0	0	0	0
RENAULT	1430	0	10	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	879	0	77	0	0	0	0	0	0	0	0	0
HONDA	605	15	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	461	0	43	0	0	0	0	0	0	0	0	0
MAHINDRA	226	0	127	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	73	17	264	18	4	0
JAGUAR LAND ROVER	314	0	4	0	0	0	0	0	0	0	0	0
TATA	92	0	91	0	29	0	29	0	13	0	1	0
VOLVO CARS	200	1	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	190	3	0	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	185	6	3	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	155	15	28	0
MAN	0	0	0	0	0	0	12	0	106	12	29	1
IVECO	0	0	0	0	65	0	5	2	39	5	4	0
PCSA	85	0	4	0	11	0	0	0	0	0	0	0
PORSCHE	93	0	0	0	0	0	0	0	0	0	0	0
FIAT GROUP	50	0	32	0	2	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	57	4	23	32	0	0
SUBARU	70	0	0	0	0	0	0	0	0	0	0	0
JMC	6	0	31	0	7	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	28	0	0	0
SCUDERIA SOUTH AFRICA	15	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	10	0	0	0
MASERATI SOUTH AFRICA	9	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	7	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	23794	12791	13106	12338	577	9	397	23	707	83	66	1
AMH & AAD	4318	0	388	0	22	0	0	0	0	0	0	0
MERCEDES-BENZ SA	2240	10366	12	0	160	0	41	0	261	0	17	0
GWMSA	4	0	36	9	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	30356	23157	13542	12347	759	9	438	23	968	83	83	1

RSA Total and Export Vehicles by Market

	Aug 2016		Variance %		Aug 2015		Jul 2016		YTD Aug 2016		Variance %		YTD Aug 2015	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	23794	12791	-15.70	0.60	28242	12715	22556	10878	192628	90095	-12.30	-3.80	219521	93606
AMH & AAD	4318	0	-2.70	0.00	4440	29	4218	0	31147	11	-10.80	-64.50	34919	31
GWMSA	4	0	-97.00	0.00	134	0	8	0	101	0	-87.50	0.00	806	8
MERCEDES-BENZ SA	2240	10366	6.30	33.40	2107	7769	2237	10076	16375	72345	-8.50	23.60	17900	58527
Passenger Total	30356	23157	-13.10	12.90	34923	20513	29019	20954	240251	162451	-12.00	6.80	273146	152172
Light CV < 3501kg	13106	12338	0.60	64.20	13028	7513	13087	8017	100714	69029	-7.50	-4.90	108885	72595
AMH & AAD	388	0	-27.50	0.00	535	13	387	0	4042	0	-17.00	0.00	4870	20
GWMSA	36	9	-66.40	0.00	107	0	79	0	726	44	-43.50	57.10	1284	28
MERCEDES-BENZ SA	12	0	0.00	0.00	12	0	13	0	114	0	-20.80	0.00	144	0
Light CV < 3501kg Total	13542	12347	-1.00	64.10	13682	7526	13566	8017	105596	69073	-8.30	-4.90	115183	72643
Medium CV 3501-8500kg	577	9	-15.40	-10.00	682	10	537	9	3907	160	-21.50	185.70	4974	56
AMH & AAD	22	0	-21.40	0.00	28	0	16	0	135	0	-22.00	0.00	173	0
MERCEDES-BENZ SA	160	0	-7.00	0.00	172	0	165	0	1367	0	-5.50	0.00	1447	0
Med. CV 3501-8500kg Total	759	9	-13.90	-10.00	882	10	718	9	5409	160	-18.00	185.70	6594	56
Heavy CV 8501-16500kg	397	23	15.70	9.50	343	21	399	6	3116	88	2.90	14.30	3028	77
MERCEDES-BENZ SA	41	0	-8.90	0.00	45	0	44	0	371	0	-7.90	0.00	403	0
Extra Heavy CV > 16500kg	707	83	1.70	97.60	695	42	748	31	5517	513	-6.10	30.20	5876	394
MERCEDES-BENZ SA	261	0	-18.90	0.00	322	0	268	0	2361	0	-10.70	0.00	2645	0
Bus > 8500kg	66	1	-12.00	0.00	75	0	93	13	639	39	9.00	-46.60	586	73
MERCEDES-BENZ SA	17	0	-5.60	0.00	18	0	18	0	150	0	0.70	0.00	149	0
INDUSTRY TOTAL	46146	35620	-9.50	26.70	50985	28112	44873	29030	363410	232324	-10.80	3.10	407610	225415

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	7	0						
BENTLEY Bentayga	7	0						
BMW GROUP	1775	5354						
BMW 1-Series	178	0	BMW 2-Series	146	0	BMW 3-Series	509	5354
BMW 4-Series	157	0	BMW 5-Series	64	0	BMW 6-Series	4	0
BMW 7-Series	30	0	BMW i3	1	0	BMW i8	3	0
BMW X1	162	0	BMW X3	107	0	BMW X4	74	0
BMW X5	138	0	BMW X6	37	0	MINI Clubman	23	0
MINI Convertible	6	0	MINI Countryman	22	0	MINI Hatch 3-dr	53	0
MINI Hatch 5-dr	60	0	MINI Paceman	1	0			
CHRYSLER SA	190	3						
DODGE Journey	10	0	JEEP Cherokee	15	0	JEEP Compass	1	0
JEEP Grand Cherokee	63	3	JEEP Renegade	57	0	JEEP Wrangler	44	0
FIAT GROUP	50	0						
ABARTH 500	1	0	ALFA Giulietta	2	0	ALFA MiTo	1	0
FIAT 500	25	0	FIAT 500X	21	0			
FMC	3067	0						
FORD B-Max	32	0	FORD EcoSport	1033	0	FORD Everest	116	0
FORD Fiesta	1069	0	FORD Figo	194	0	FORD Focus	325	0
FORD Fusion	10	0	FORD Kuga	206	0	FORD Mustang	70	0
FORD Tourneo Connect	12	0						
GMSA/SUZU TRUCKS	825	8						
CHEV Aveo	10	0	CHEV Captiva	79	1	CHEV Cruze	76	1
CHEV Orlando	5	0	CHEV Sonic	38	0	CHEV Spark	304	0
CHEV Trailblazer	27	6	OPEL Adam	34	0	Opel Astra	98	0
OPEL Corsa	83	0	OPEL Mokka	71	0			
HONDA	605	15						
HONDA Ballade	95	0	HONDA Brio	113	0	HONDA Civic	78	2
HONDA CR-V	109	2	HONDA CR-Z	13	0	HONDA HR-V	85	10
HONDA Jazz	83	1	HONDA Mobilio	29	0			
JAGUAR LAND ROVER	314	0						
JAGUAR F-PACE	52	0	JAGUAR F-Type	9	0	JAGUAR XE	10	0
JAGUAR XF	8	0	L-R Discovery 4	36	0	L-R Discovery Sport	74	0
L-R Range Rover	15	0	L-R Range Rover Evoque	46	0	L-R Range Rover Sport	64	0
JMC	6	0						
LANDWIND X5	6	0						
MAHINDRA	226	0						
MAHINDRA KUV100	145	0	MAHINDRA Quanto	2	0	MAHINDRA Scorpio	16	0
MAHINDRA Thar	7	0	MAHINDRA XUV	52	0	MAHINDRA Xylo	3	0
SSANGYONG Korando	1	0						
MASERATI SOUTH AFRICA	9	0						
MASERATI Ghibli	7	0	MASERATI GranTurismo	2	0			
MAZDA SOUTHERN AFRICA	879	0						
MAZDA 2	134	0	MAZDA 3	195	0	MAZDA CX-3	195	0
MAZDA CX-5	344	0	MAZDA MX-5	11	0			
MITSUBISHI MOTORS SA	185	6						
MITSUBISHI ASX	111	1	MITSUBISHI Mirage	10	0	MITSUBISHI Outlander	3	0
MITSUBISHI Pajero	22	5	MITSUBISHI Pajero Sport	39	0			
NISSAN	1054	0						
DATSUN GO	246	0	INFINITI Q50	2	0	NISSAN 370Z	1	0
NISSAN Almera	59	0	NISSAN GT-R	6	0	NISSAN Juke	48	0
NISSAN Micra	41	0	NISSAN NV200	71	0	NISSAN Patrol SW	5	0
NISSAN Qashqai	239	0	NISSAN Sentra	13	0	NISSAN X-Trail	323	0
PCSA	85	0						
CITROEN C4 Aircross	1	0	CITROEN C4 Cactus	23	0	CITROEN C4 Picasso	2	0
CITROEN Dispatch	1	0	CITROEN DS3	1	0	CITROEN DS3 Cabrio	2	0
PEUGEOT 2008	9	0	PEUGEOT 208	37	0	PEUGEOT 308	9	0
PORSCHE	93	0						
Cayman/Boxster	20	0	PORSCHE 911	25	0	PORSCHE Cayenne	32	0
PORSCHE Macan	15	0	PORSCHE Panamera	1	0			
RENAULT	1430	0						
RENAULT Captur	203	0	RENAULT Clio IV	466	0	RENAULT Duster	75	0

RENAULT Kadjar	78	0	RENAULT Megane III	1	0	RENAULT Sandero II	607	0
SCUDERIA SOUTH AFRICA	15	0						
FERRARI 488 GTB	4	0	FERRARI 488 Spider	10	0	FERRARI FF	1	0
SUBARU	70	0						
SUBARU Forester	42	0	SUBARU Legacy	3	0	SUBARU Outback	7	0
SUBARU WRX	5	0	SUBARU XV	13	0			
SUZUKI AUTO	461	0						
SUZUKI Celerio	43	0	SUZUKI Ciaz	15	0	SUZUKI Ertiga	70	0
SUZUKI Grand Vitara	6	0	SUZUKI Jimny	88	0	SUZUKI Splash	1	0
SUZUKI Swift	150	0	SUZUKI SX4	37	0	SUZUKI Vitara	51	0
TATA	92	0						
TATA Bolt	77	0	TATA Indica	4	0	TATA Indica Vista	10	0
TATA Manza	1	0						
TOYOTA	5357	138						
LEXUS ES	7	0	LEXUS GS	4	0	LEXUS IS	5	0
LEXUS LX	11	0	LEXUS NX	22	0	LEXUS RC	2	0
LEXUS RX	12	0	TOYOTA 86	3	0	TOYOTA Avanza	401	0
TOYOTA Aygo	191	0	TOYOTA Corolla/Auris/Quest	1351	35	TOYOTA Etios	1188	0
TOYOTA FJ Cruiser	17	0	TOYOTA Fortuner	1235	103	TOYOTA Landcruiser 200	140	0
TOYOTA Landcruiser SW	15	0	TOYOTA Prado	95	0	TOYOTA Prius	9	0
TOYOTA RAV	475	0	TOYOTA Yaris	174	0			
VOLKSWAGEN GROUP SA	6799	7266						
AUDI A1	100	0	AUDI A3	176	0	AUDI A4	276	0
AUDI A5	28	0	AUDI A6 Sedan	18	0	AUDI A7 Sportback	2	0
AUDI Q3	128	0	AUDI Q5	44	0	AUDI Q7	41	0
AUDI R8	5	0	AUDI TT	17	0	VW Beetle/Cabrio	3	0
VW Caddy	30	0	VW Caravelle	33	0	VW CC	6	0
VW Golf 7	363	0	VW Golf Cabriolet	1	0	VW Golf SV	14	0
VW Jetta 6	221	0	VW Kombi	144	0	VW Passat	32	0
VW Polo	2105	7266	VW Polo Vivo	2702	0	VW Scirocco	9	0
VW Tiguan	123	0	VW Touareg	29	0	VW up	149	0
VOLVO CARS	200	1						
VOLVO S60	20	0	VOLVO S90	1	0	VOLVO V40	61	0
VOLVO V40 CC	16	0	VOLVO V60	1	0	VOLVO V60 CC	6	0
VOLVO XC60	56	1	VOLVO XC90	39	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	32	0						
FIAT Doblo Cargo	1	0	FIAT Ducato	3	0	FIAT Fiorino	2	0
FIAT Fullback	26	0						
FMC	2399	8548						
FORD Ranger	2237	8548	FORD Transit	97	0	FORD Transit Connect	65	0
GMSA/ISUZU TRUCKS	2323	105						
CHEV Spark	15	0	CHEV Utility	884	0	ISUZU KB	1424	105
JAGUAR LAND ROVER	4	0						
L-R Defender	4	0						
JMC	31	0						
JMC Boarding	9	0	JMC Carrying	15	0	JMC Vigus	7	0
MAHINDRA	127	0						
MAHINDRA Bolero	71	0	MAHINDRA Genio	9	0	MAHINDRA Scorpio Pik-Up	47	0
MAZDA SOUTHERN AFRICA	77	0						
MAZDA BT-50	77	0						
MITSUBISHI MOTORS SA	3	0						
MITSUBISHI Triton	3	0						
NISSAN	2541	345						
NISSAN Hardbody	83	324	NISSAN Navara	14	0	NISSAN NP200	1270	5
NISSAN NP300 Hardbody	788	16	NISSAN NV200	72	0	NISSAN NV350	32	0
NISSAN NV350 Taxi	278	0	NISSAN Patrol PU	4	0			
PCSA	4	0						
PEUGEOT Partner	4	0						
RENAULT	10	0						
RENAULT Kangoo	7	0	RENAULT Trafic	3	0			
SUZUKI AUTO	43	0						
SUZUKI Gypsy	3	0	SUZUKI Super Carry	40	0			
TATA	91	0						
TATA Super Ace	60	0	TATA Telcoline/Worker	19	0	TATA Xenon	12	0
TOYOTA	4624	3340						
TOYOTA Avanza	14	0	TOYOTA Hilux	3081	3340	TOYOTA Landcruiser PU	307	0
TOYOTA Quantum	1222	0						
VOLKSWAGEN GROUP SA	797	0						
VW Amarok	590	0	VW Caddy	118	0	VW Polo Vivo	41	0
VW Transporter Cr-Bus	21	0	VW Transporter P-Van	7	0	VW Transporter PU	20	0

Medium CV 3501-8500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	2	0						
FIAT Ducato	2	0						
FMC	7	0						
FORD Transit	7	0						
GMSA/ISUZU TRUCKS	191	9						
ISUZU N-Series	191	9						
IVECO	65	0						
IVECO Daily	65	0						
JMC	7	0						
JMC Carrying	7	0						
PCSA	11	0						
PEUGEOT Boxer	11	0						
TATA	29	0						
TATA Mcv	29	0						
TOYOTA	213	0						
HINO 300 Series	157	0	TOYOTA Dyna	56	0			
VOLKSWAGEN GROUP SA	52	0						
VW Crafter	52	0						
Heavy CV 8501-16500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	57	4						
FAW CA 15	31	3	FAW CA 8	26	1			
GMSA/ISUZU TRUCKS	133	0						
ISUZU F-Series	133	0						
IVECO	5	2						
IVECO Eurocargo	5	2						
MAN	12	0						
MAN CLA	7	0	MAN TGM	4	0	VW Constellation	1	0
TATA	29	0						
TATA LPK	1	0	TATA LPT	28	0			
TOYOTA	88	0						
HINO 500 Series	88	0						
VOLVO GROUP SOUTHERN A	73	17						
UD TRUCKS UD-H	73	17						
Extra Heavy CV > 16500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	10	0						
DAF XF	10	0						
FAW TRUCKS	23	32						
FAW CA 28	20	32	FAW CA 33	3	0			
GMSA/ISUZU TRUCKS	42	1						
ISUZU F-Series	30	1	ISUZU FX-Series	12	0			
IVECO	39	5						
IVECO 682	2	0	IVECO Eurocargo	2	0	IVECO Stralis	18	0
IVECO Trakker	17	5						
MAN	106	12						
MAN CLA	19	0	MAN TGM	15	7	MAN TGS	68	5
MAN TGX	1	0	VW Constellation	3	0			
POWERSTAR	28	0						
POWERSTAR BeiBen	28	0						
SCANIA	155	15						
SCANIA G-Series	83	13	SCANIA P-Series	17	2	SCANIA R-Series	55	0
TATA	13	0						
TATA LPT	9	0	TATA Novus	2	0	TATA Prima	2	0
TOYOTA	27	0						
HINO 500 Series	10	0	HINO 700 Series	17	0			
VOLVO GROUP SOUTHERN A	264	18						
UD TRUCKS Quester	29	0	UD TRUCKS Quon	50	2	VOLVO FH	124	0
VOLVO FM	61	16						

Bus > 8500kg					
	RSA	EXP		RSA	EXP
IVECO	4	0			
IVECO Eurocargo	4	0			
MAN	29	1			
MAN Bus	12	1	VW Volksbus	17	0
SCANIA	28	0			
SCANIA Bus	28	0			
TATA	1	0			
TATA LPO	1	0			
VOLVO GROUP SOUTHERN A	4	0			
VOLVO Bus	4	0			