

Total Vehicles by Manufacturer for Dec 2016

	RSA	EXPORT
TOYOTA	8123	3005
VOLKSWAGEN GROUP SA	6082	2395
FMC	5720	3343
NISSAN	3345	786
GMSA/ISUZU TRUCKS	2687	143
RENAULT	2426	0
BMW GROUP	2238	6
MAZDA SOUTHERN AFRICA	881	0
HONDA	614	23
SUZUKI AUTO	456	0
JAGUAR LAND ROVER	424	0
MAHINDRA	265	0
CHRYSLER SA	226	10
MAN	211	7
PORSCHE	187	0
SCANIA	172	15
VOLVO CARS	165	0
TATA	164	0
MITSUBISHI MOTORS SA	162	22
IVECO	148	0
VOLVO GROUP SOUTHERN	137	4
PCSA	129	0
FIAT GROUP	120	9
SUBARU	50	0
MASERATI SOUTH AFRICA	29	0
POWERSTAR	28	0
JMC	27	0
FAW TRUCKS	16	0
BABCOCK	7	0
BENTLEY	6	0
SCUDERIA SOUTH AFRICA	5	0
SUB TOTAL	35250	9768
AMH & AAD	4261	
MERCEDES-BENZ SA	2128	8900
GWMSA	0	0
INDUSTRY TOTAL	41639	18668

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of December 2016, MBSA reported a total of 1686 passenger vehicles, 442 commercial vehicles and 8900 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	EXP
1686	8900
11	0
148	0
39	0
229	0
15	0
2128	8900

Memo

In future Haval Motors South Africa (Pty) Ltd will release Great Wall Motors (Pty) Ltd sales. No sales were disclosed for December 2016.

Passenger
Light Commercial
Total

RSA	EXP
0	0
0	0
0	0

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
2457
1294
13
164
325
8
4261

Market Totals by Manufacturer for Dec 2016

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	3713	211	4178	2794	148	0	62	0	22	0	0	0
VOLKSWAGEN GROUP SA	5455	2395	550	0	77	0	0	0	0	0	0	0
FMC	2993	31	2716	3312	11	0	0	0	0	0	0	0
NISSAN	1528	0	1817	786	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	784	11	1442	132	245	0	148	0	62	0	6	0
RENAULT	2412	0	14	0	0	0	0	0	0	0	0	0
BMW GROUP	2238	6	0	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	854	0	27	0	0	0	0	0	0	0	0	0
HONDA	614	23	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	448	0	8	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	424	0	0	0	0	0	0	0	0	0	0	0
MAHINDRA	173	0	92	0	0	0	0	0	0	0	0	0
CHRYSLER SA	226	10	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	44	1	122	2	45	4
PORSCHE	187	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	143	14	29	1
VOLVO CARS	165	0	0	0	0	0	0	0	0	0	0	0
TATA	45	0	64	0	11	0	40	0	2	0	2	0
MITSUBISHI MOTORS SA	162	13	0	9	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	54	0	10	0	26	0	58	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	38	1	96	3	3	0
PCSA	123	0	1	0	5	0	0	0	0	0	0	0
FIAT GROUP	77	0	42	9	1	0	0	0	0	0	0	0
SUBARU	50	0	0	0	0	0	0	0	0	0	0	0
MASERATI SOUTH AFRICA	29	0	0	0	0	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	2	0	26	0	0	0
JMC	6	0	16	0	5	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	16	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	7	0	0	0
BENTLEY	6	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	5	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	22717	2700	10967	7042	557	0	360	2	506	19	143	5
AMH & AAD	3928	0	325	0	8	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1686	8900	11	0	148	0	39	0	229	0	15	0
GWMSA	0	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	28331	11600	11303	7042	713	0	399	2	735	19	158	5

RSA Total and Export Vehicles by Market

	Dec 2016		Variance %		Dec 2015		Nov 2016		YTD Dec 2016		Variance %		YTD Dec 2015	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	22717	2700	-18.20	-16.20	27788	3222	22632	11803	290116	128778	-13.20	-5.50	334254	136246
AMH & AAD	3928	0	12.40	0.00	3496	1	4208	0	47683	22	-8.00	-35.30	51825	34
GWMSA	0	0	0.00	0.00	43	0	0	0	101	0	-90.80	0.00	1097	8
MERCEDES-BENZ SA	1686	8900	3.20	27.40	1634	6986	1430	8900	23373	109767	-7.60	17.50	25302	93435
Passenger Total	28331	11600	-14.00	13.60	32961	10209	28270	20703	361273	238567	-12.40	3.80	412478	229723
Light CV < 3501kg	10967	7042	-16.10	-0.10	13065	7050	15202	10738	152307	105095	-7.90	2.10	165329	102921
AMH & AAD	325	0	-41.40	0.00	555	0	415	0	5903	13	-19.60	-35.00	7342	20
GWMSA	0	0	0.00	0.00	109	8	0	0	751	44	-58.70	-25.40	1819	59
MERCEDES-BENZ SA	11	0	-31.30	0.00	16	0	14	0	167	0	-20.90	0.00	211	0
Light CV < 3501kg Total	11303	7042	-17.80	-0.20	13745	7058	15631	10738	159128	105152	-8.90	2.10	174701	103000
Medium CV 3501-8500kg	557	0	-24.10	0.00	734	36	653	4	6236	168	-21.20	17.50	7918	143
AMH & AAD	8	0	-61.90	0.00	21	0	15	0	204	0	-16.70	0.00	245	0
MERCEDES-BENZ SA	148	0	-19.60	0.00	184	0	158	0	2007	30	-10.00	0.00	2231	0
Med. CV 3501-8500kg Total	713	0	-24.10	0.00	939	36	826	4	8447	198	-18.70	38.50	10394	143
Heavy CV 8501-16500kg	360	2	-23.70	-94.30	472	35	435	4	4914	127	-2.80	-22.10	5057	163
MERCEDES-BENZ SA	39	0	-20.40	0.00	49	0	44	0	548	0	-10.60	0.00	613	0
Extra Heavy CV > 16500kg	506	19	-8.70	-82.10	554	106	835	38	8500	724	-7.20	1.80	9164	711
MERCEDES-BENZ SA	229	0	-32.20	0.00	338	0	244	0	3359	0	-18.50	0.00	4122	0
Bus > 8500kg	143	5	74.40	150.00	82	2	40	5	1053	54	17.90	-49.50	893	107
MERCEDES-BENZ SA	15	0	-16.70	0.00	18	0	17	0	220	0	-2.70	0.00	226	0
INDUSTRY TOTAL	41639	18668	-15.30	7.00	49158	17446	46342	31492	547442	344822	-11.40	3.30	617648	333847

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	6	0						
BENTLEY Bentayga	5	0	BENTLEY Continental	1	0			
BMW GROUP	2238	6						
BMW 1-Series	225	0	BMW 2-Series	190	0	BMW 3-Series	849	6
BMW 4-Series	162	0	BMW 5-Series	20	0	BMW 6-Series	4	0
BMW 7-Series	40	0	BMW i3	17	0	BMW i8	2	0
BMW X1	191	0	BMW X3	116	0	BMW X4	56	0
BMW X5	123	0	BMW X6	33	0	MINI Clubman	18	0
MINI Convertible	8	0	MINI Countryman	18	0	MINI Hatch 3-dr	92	0
MINI Hatch 5-dr	74	0						
CHRYSLER SA	226	10						
DODGE Journey	7	0	JEEP Cherokee	18	0	JEEP Grand Cherokee	63	10
JEEP Renegade	81	0	JEEP Wrangler	57	0			
FIAT GROUP	77	0						
ABARTH 124 Spider	5	0	ABARTH 500	6	0	ALFA 4C	3	0
ALFA Giulietta	2	0	FIAT 500	53	0	FIAT 500X	8	0
FMC	2993	31						
FORD B-Max	13	0	FORD EcoSport	896	0	FORD Everest	376	31
FORD Fiesta	627	0	FORD Figo	475	0	FORD Focus	243	0
FORD Fusion	6	0	FORD Kuga	146	0	FORD Mustang	112	0
FORD Tourneo Connect	99	0						
GMSA/SUZU TRUCKS	784	11						
CHEV Captiva	62	0	CHEV Cruze	68	5	CHEV Sonic	6	0
CHEV Spark	257	2	CHEV Trailblazer	76	4	OPEL Adam	44	0
Opel Astra	112	0	OPEL Corsa	85	0	OPEL Mokka	51	0
OPEL MOKKA X	23	0						
HONDA	614	23						
HONDA Ballade	80	2	HONDA BR-V	148	1	HONDA Brio	142	1
HONDA Civic	22	3	HONDA CR-V	70	0	HONDA HR-V	68	10
HONDA Jazz	84	6						
JAGUAR LAND ROVER	424	0						
JAGUAR F-PACE	53	0	JAGUAR F-Type	6	0	JAGUAR XE	54	0
JAGUAR XF	6	0	JAGUAR XJ	1	0	L-R Discovery 4	78	0
L-R Discovery Sport	99	0	L-R Range Rover	15	0	L-R Range Rover Evoque	43	0
L-R Range Rover Sport	69	0						
JMC	6	0						
LANDWIND X5	6	0						
MAHINDRA	173	0						
MAHINDRA KUV100	79	0	MAHINDRA Scorpio	39	0	MAHINDRA Thar	9	0
MAHINDRA XUV	42	0	MAHINDRA Xylo	4	0			
MASERATI SOUTH AFRICA	29	0						
MASERATI Ghibli	17	0	MASERATI GranCabrio	1	0	MASERATI Levante	7	0
MASERATI Quattroporte	4	0						
MAZDA SOUTHERN AFRICA	854	0						
MAZDA 2	148	0	MAZDA 3	243	0	MAZDA 6	1	0
MAZDA CX-3	136	0	MAZDA CX-5	322	0	MAZDA MX-5	4	0
MITSUBISHI MOTORS SA	162	13						
MITSUBISHI ASX	123	13	MITSUBISHI Mirage	7	0	MITSUBISHI Outlander	1	0
MITSUBISHI Pajero	29	0	MITSUBISHI Pajero Sport	2	0			
NISSAN	1528	0						
DATSUN GO	371	0	DATSUN GO+	173	0	INFINITI Q50	2	0
INFINITI QX70	1	0	INFINITI QX80	2	0	NISSAN 370Z	2	0
NISSAN Almera	272	0	NISSAN GT-R	5	0	NISSAN Juke	21	0
NISSAN Micra	87	0	NISSAN NV200	4	0	NISSAN Patrol SW	1	0
NISSAN Qashqai	199	0	NISSAN X-Trail	388	0			
PCSA	123	0						
PEUGEOT 2008	11	0	PEUGEOT 208	112	0			
PORSCHE	187	0						
Cayman/Boxster	43	0	PORSCHE 911	47	0	PORSCHE Cayenne	79	0
PORSCHE Macan	18	0						
RENAULT	2412	0						
RENAULT Captur	210	0	RENAULT Clio IV	466	0	RENAULT Duster	358	0

RENAULT Kadjar	190	0	RENAULT Kwid	752	0	RENAULT Megane III	1	0
RENAULT Megane IV	45	0	RENAULT Sandero II	390	0			
SCUDERIA SOUTH AFRICA								
FERRARI 488 GTB	1	0	FERRARI 488 Spider	1	0	FERRARI California	3	0
SUBARU								
SUBARU Forester	24	0	SUBARU Legacy	1	0	SUBARU Outback	7	0
SUBARU XV	18	0						
SUZUKI AUTO								
SUZUKI Baleno	45	0	SUZUKI Celerio	37	0	SUZUKI Ciaz	23	0
SUZUKI Ertiga	55	0	SUZUKI Grand Vitara	10	0	SUZUKI Jimny	58	0
SUZUKI Splash	1	0	SUZUKI Swift	165	0	SUZUKI SX4	1	0
SUZUKI Vitara	53	0						
TATA								
TATA Bolt	35	0	TATA Indica	6	0	TATA Indica Vista	4	0
TOYOTA								
LEXUS ES	13	0	LEXUS GS	2	0	LEXUS IS	40	0
LEXUS LX	15	0	LEXUS NX	21	0	LEXUS RC	1	0
LEXUS RX	9	0	TOYOTA 86	2	0	TOYOTA Avanza	271	0
TOYOTA Aygo	103	0	TOYOTA Corolla/Auris/Quest	957	65	TOYOTA Etios	597	0
TOYOTA FJ Cruiser	12	0	TOYOTA Fortuner	958	146	TOYOTA Landcruiser 200	80	0
TOYOTA Landcruiser SW	14	0	TOYOTA Prado	99	0	TOYOTA Prius	1	0
TOYOTA RAV	377	0	TOYOTA Yaris	141	0			
VOLKSWAGEN GROUP SA								
AUDI A1	149	0	AUDI A3	214	0	AUDI A4	190	0
AUDI A5	24	0	AUDI A6 Sedan	19	0	AUDI A7 Sportback	5	0
AUDI A8	5	0	AUDI Q2	18	0	AUDI Q3	113	0
AUDI Q5	92	0	AUDI Q7	39	0	AUDI R8	3	0
AUDI TT	20	0	VW Beetle/Cabrio	6	0	VW Caddy	12	0
VW Caravelle	38	0	VW CC	3	0	VW Golf 7	275	0
VW Golf Cabriolet	1	0	VW Golf SV	4	0	VW Jetta 6	163	0
VW Kombi	203	0	VW Passat	54	0	VW Polo	1504	2395
VW Polo Vivo	1835	0	VW Scirocco	4	0	VW Tiguan	197	0
VW Touareg	29	0	VW up	236	0			
VOLVO CARS								
VOLVO S60	12	0	VOLVO V40	40	0	VOLVO V40 CC	19	0
VOLVO V60	6	0	VOLVO V60 CC	7	0	VOLVO XC60	48	0
VOLVO XC90	33	0						
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP								
FIAT Doblo Cargo	5	0	FIAT Ducato	1	0	FIAT Fiorino	10	0
FIAT Fullback	26	9						
FMC								
FORD Ranger	2716	3312	FORD Transit	39	0	FORD Transit Connect	12	0
GMSA/SUZU TRUCKS								
CHEV Spark	6	0	CHEV Utility	524	0	ISUZU KB	912	132
JMC								
JMC Boarding	4	0	JMC Carrying	6	0	JMC Vigus	6	0
MAHINDRA								
MAHINDRA Bolero	41	0	MAHINDRA Genio	8	0	MAHINDRA Scorpio Pik-Up	43	0
MAZDA SOUTHERN AFRICA								
MAZDA BT-50	27	0						
MITSUBISHI MOTORS SA								
MITSUBISHI Triton	0	9						
NISSAN								
NISSAN Hardbody	30	603	NISSAN Navara	1	0	NISSAN NP200	856	12
NISSAN NP300 Hardbody	717	171	NISSAN NV200	35	0	NISSAN NV350	1	0
NISSAN NV350 Taxi	174	0	NISSAN Patrol PU	3	0			
PCSA								
PEUGEOT Partner	1	0						
RENAULT								
RENAULT Kangoo	5	0	RENAULT Trafic	9	0			
SUZUKI AUTO								
SUZUKI Super Carry	8	0						
TATA								
TATA Super Ace	45	0	TATA Telcoline/Worker	7	0	TATA Xenon	12	0
TOYOTA								
TOYOTA Avanza	3	0	TOYOTA Hilux	3074	2794	TOYOTA Landcruiser PU	185	0
TOYOTA Quantum	916	0						
VOLKSWAGEN GROUP SA								
VW Amarok	308	0	VW Caddy	165	0	VW Polo Vivo	21	0
VW Transporter Cr-Bus	27	0	VW Transporter P-Van	12	0	VW Transporter PU	17	0

Medium CV 3501-8500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	1	0						
FIAT Ducato	1	0						
FMC	11	0						
FORD Tourneo	11	0						
GMSA/ISUZU TRUCKS	245	0						
ISUZU N-Series	245	0						
IVECO	54	0						
IVECO Daily	54	0						
JMC	5	0						
JMC Carrying	4	0	JMC Jingma	1	0			
PCSA	5	0						
PEUGEOT Boxer	5	0						
TATA	11	0						
TATA Mcv	11	0						
TOYOTA	148	0						
HINO 300 Series	95	0	TOYOTA Dyna	53	0			
VOLKSWAGEN GROUP SA	77	0						
VW Crafter	77	0						
Heavy CV 8501-16500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	16	0						
FAW CA 15	9	0	FAW CA 16	1	0	FAW CA 8	6	0
GMSA/ISUZU TRUCKS	148	0						
ISUZU F-Series	148	0						
IVECO	10	0						
IVECO Eurocargo	10	0						
MAN	44	1						
MAN CLA	14	1	MAN TGM	16	0	VW Constellation	14	0
POWERSTAR	2	0						
POWERSTAR BeiBen	2	0						
TATA	40	0						
TATA LPK	6	0	TATA LPT	34	0			
TOYOTA	62	0						
HINO 500 Series	62	0						
VOLVO GROUP SOUTHERN A	38	1						
UD TRUCKS UD-H	38	1						
Extra Heavy CV > 16500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	7	0						
DAF XF	7	0						
GMSA/ISUZU TRUCKS	62	0						
ISUZU F-Series	38	0	ISUZU FX-Series	24	0			
IVECO	26	0						
IVECO 682	2	0	IVECO Eurocargo	3	0	IVECO Stralis	4	0
IVECO Trakker	17	0						
MAN	122	2						
MAN CLA	11	0	MAN TGM	13	0	MAN TGS	64	2
MAN TGX	4	0	VW Constellation	30	0			
POWERSTAR	26	0						
POWERSTAR BeiBen	26	0						
SCANIA	143	14						
SCANIA G-Series	70	10	SCANIA P-Series	40	4	SCANIA R-Series	33	0
TATA	2	0						
TATA LPT	1	0	TATA Prima	1	0			
TOYOTA	22	0						
HINO 500 Series	13	0	HINO 700 Series	9	0			
VOLVO GROUP SOUTHERN A	96	3						
UD TRUCKS Quester	18	2	UD TRUCKS Quon	31	0	VOLVO FH	34	1
VOLVO FM	13	0						

Bus > 8500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
GMSA/ISUZU TRUCKS	6	0						
ISUZU Bus	6	0						
IVECO	58	0						
IVECO Eurocargo	58	0						
MAN	45	4						
MAN Bus	33	1	VW Volksbus	12	3			
SCANIA	29	1						
SCANIA Bus	29	1						
TATA	2	0						
TATA LPO	2	0						
VOLVO GROUP SOUTHERN A	3	0						
VOLVO Bus	3	0						